

# AMY e-sign

Electronic Signature Solution



wacom® for Business

signNow

# Paper-based signing



1 Document Creation  
for contract



2 Printing  
of two versions of a contract



3 Signing  
of both contracts



4 Scanning  
of the signed contract



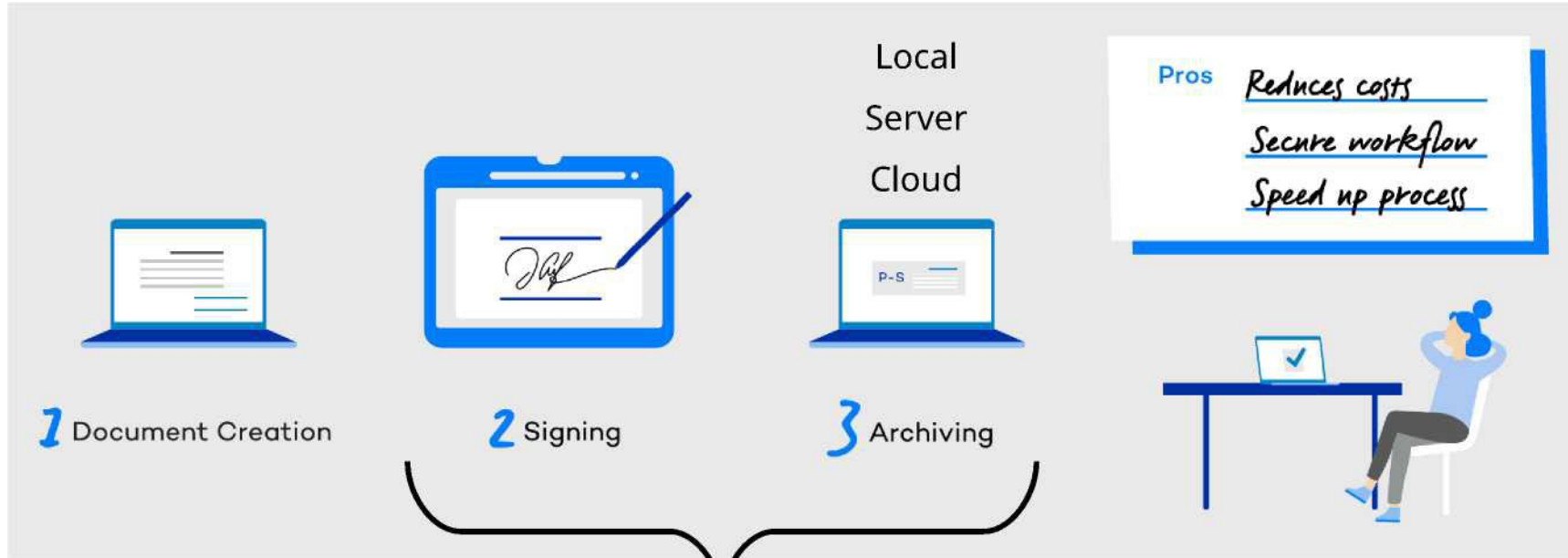
5 Archiving  
of the contract



Cons

Higher effort  
Legal risks  
More costs

# Handwritten electronic signing



AMY e-sign

+



Signature Pad

or

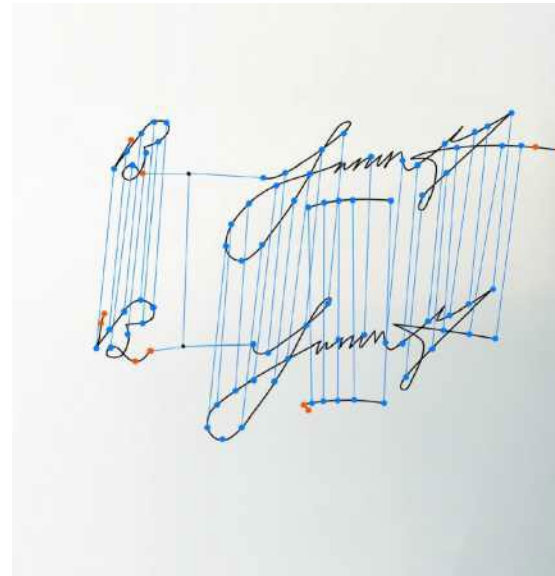
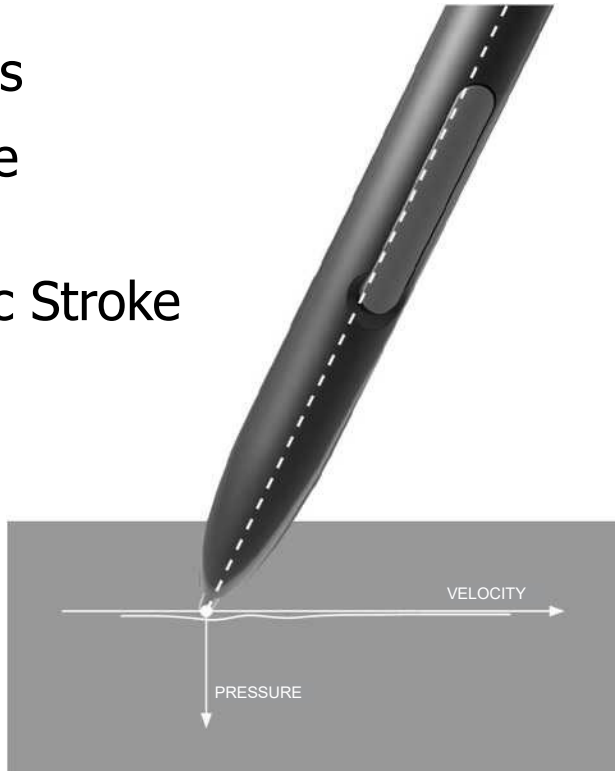


Pen Display

# Biometric electronic signature

## Pen Data

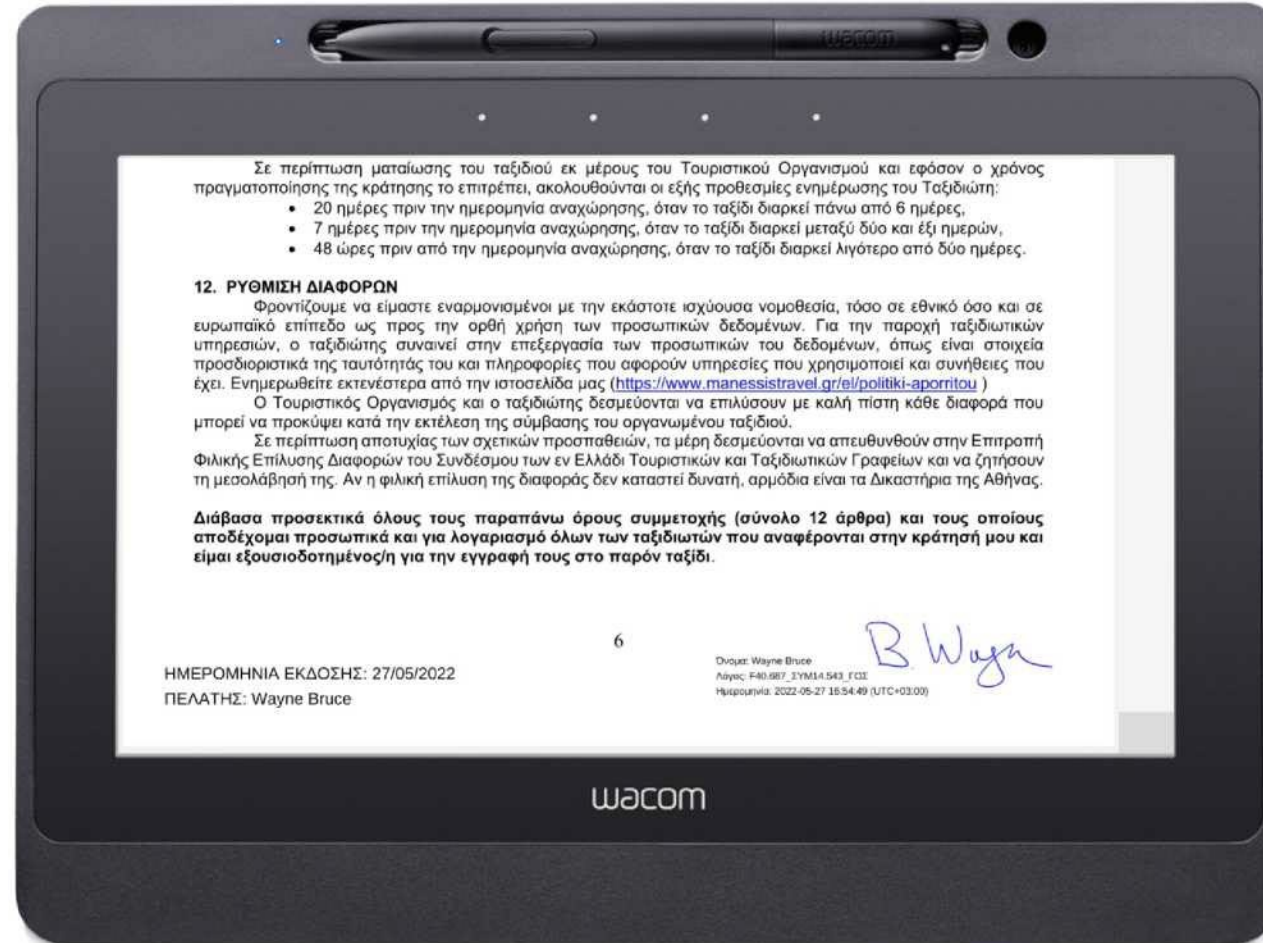
- Positions
- Pressure
- Velocity
- Dynamic Stroke Order



## Additional Signature Data

- Signatory Name
- Signing Reason
- Date Timestamp
- Digitizer
- OS & Network Card information

# Signed document



# Remote electronic signing



AMY e-sign

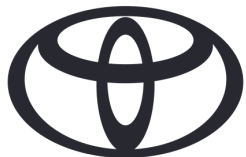
+



signNow



Email invite  
to sign



# Thank you.



Sales: George Paleologos - [g.paleologos@amy.gr](mailto:g.paleologos@amy.gr)

Software: Stefanos Chalkidis, PhD - [st.chalkidis@amy.gr](mailto:st.chalkidis@amy.gr)

**ABBYY**

# ABBYY Key Facts

# Who is ABBYY?

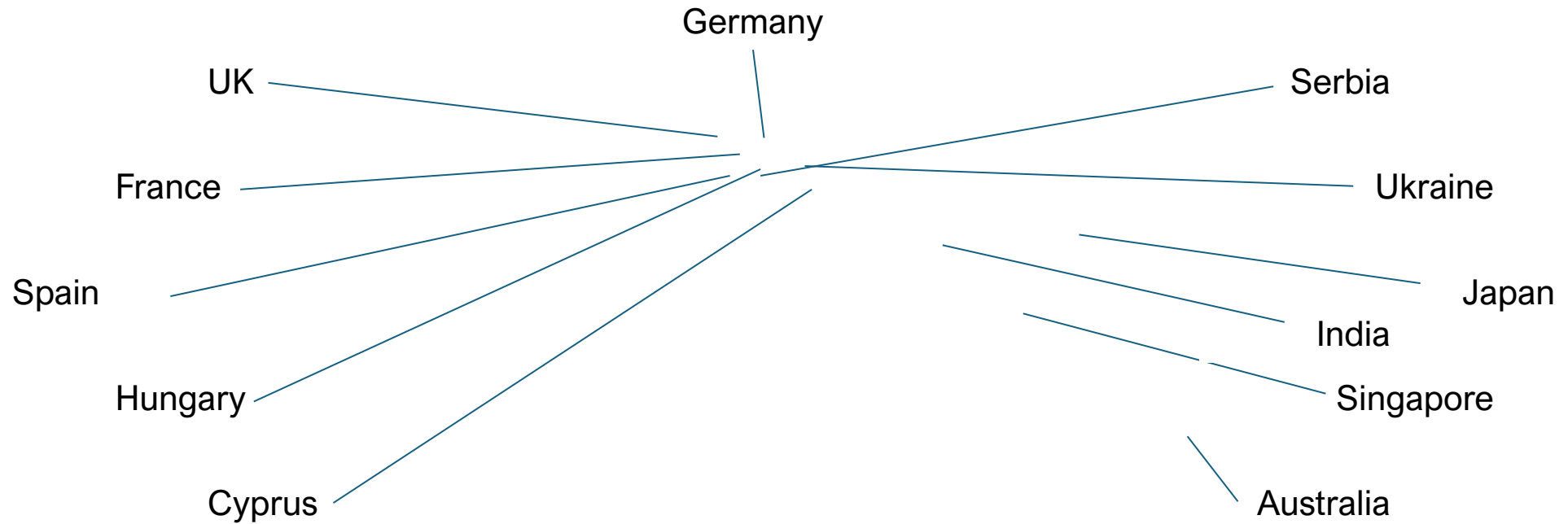
**ABBYY** transforms organizations through purpose-built AI solutions that empower businesses to achieve smarter, faster outcomes.

Guided by our values of being transformative, innovative and trusted, ABBYY delivers intelligent automation solutions that put information to work and drive success for customers in 13 countries worldwide.

**ABBYY**

# Worldwide presence

**ABBYY** has a worldwide presence with headquarters in the United States and offices in 13 countries, including:



Our global workforce reflects the world, representing over 30 nationalities.

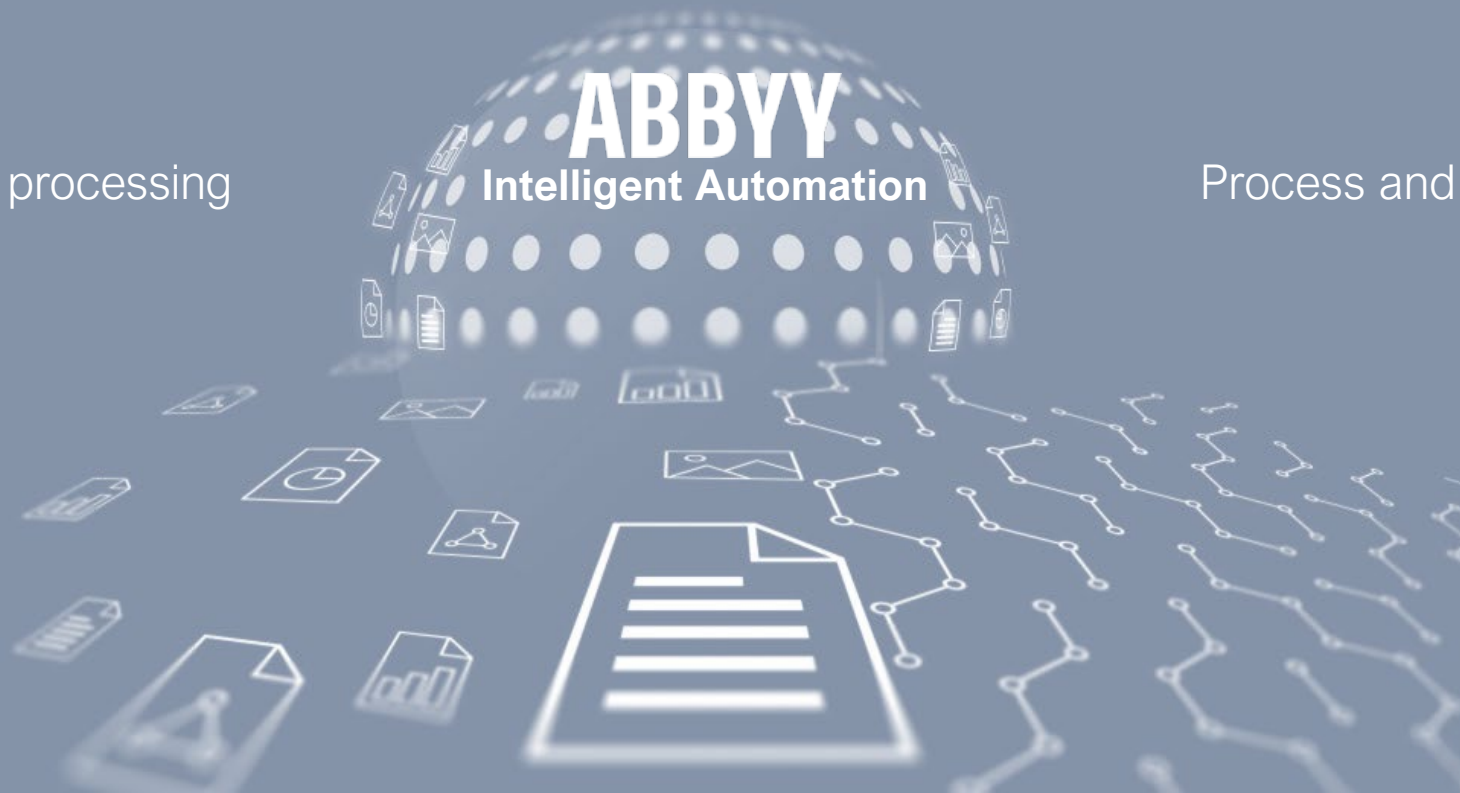
# ing business transformation

es transform how organizations work by improving business processes and  
ed in documents. We combine innovation and experience to deliver transfo  
artificial intelligence, machine learning, natural language processing, and

ent processing

**ABBYY**  
Intelligent Automation

Process and



PURPOSE-BUILT AI

**Process AI**

Discover, understand, monitor and continuously improve business processes.

**Document AI**

Unlock meaning and value from content to fuel business processes and accelerate decisions.

# Security and trust

## Experienced

35 years of industry-leading OCR, data capture and IDP

## Hosted on Azure

- USA
- Western Europe
- Australia

## Transparent

Explainable AI – reliable, controllable, consistent results

## Secure

- SOC2 Type II certified
- ISO 27001 certified
- Regular penetration tests by NCC Group



Visit the ABBYY Trust Center - [trust.abbyy.com](https://trust.abbyy.com)



# Customer Outcomes



**400%**

increase in employee productivity

**85%**

faster reporting

**30%**

increase in efficiency

**Millions**

in cost savings through process analysis



**95%**

automated document processing out of the box

Business decisions made

**30x** faster

# Global Leadership



Continuous investment in  
**R&D**



**10,000+**

customers, including many on the Fortune 500, trust  
**ABBYY**



Over ten global analyst firms named **ABBYY** a leader in intelligent document processing, including Everest Group and ISG.



Six global market assessments positioned **ABBYY** as a leader in process and task mining, including Gartner, NelsonHall, and Zinnov.

# Gartner®

## ABBYY is a Leader 2025 Magic Quadrant for IDP



- 🎯 **Unmatched Accuracy** – AI you can trust for critical data
- ⚡ **Purpose-Built AI** – Faster results, lower costs
- 🛡️ **Enterprise-Grade** – Secure and scalable for any workflow

**ABBYY**



# ABBYY is a Leader MarketScape Worldwide IDP 2025 - 26

IDC MarketScape Worldwide Intelligent Document Processing Software, 2025–2026



Source: IDC, 2025

- 🏗️ **Hybrid AI built for real production use** - Combines purpose-built document AI with GenAI
- 🛡️ **Enterprise-grade by design** - Strong focus on auditability, explainability, and regulatory compliance
- 📈 **Fast time-to-value with measurable ROI** - ties accuracy, STP, cost, and cycle time directly to business outcomes.
- 🤖 **Foundation for agentic automation** - Enables autonomous and agentic workflows grounded in real business context.



# Repeatedly recognized as leader in IDP by renown industry analysts

Gartner®

IDC

Everest Group®  
**PEAK**  
MATRIX™

**Quadrant**  
Knowledge Solutions

**\*ISG**  
Provider Lens™

2025★

2023-24★  
2025-26

2025  
2024  
2023  
2022  
2021  
2020  
2019★

2024  
2023  
2022  
2021  
2020★

2023  
2021★

★ Inaugural edition of this analyst report for the IDP category.

# We help the world's leading companies

Our technologies help the world's leading companies make intelligent business decisions to realize their digital transformation goals faster.



Banking & Finance



Healthcare



Insurance



Transportation & Logistics



Government



Other Industries



**ABBYY**

**Thank you**

**ABBYY**